



Arlington Public Schools

Procurement Office
2110 Washington Blvd., Arlington, VA 22204 • Phone: (703) 228-6123 • Fax: (703) 841-0681
www.apsva.us

February 9, 2023

Via email

Crown Castle Fiber LLC
Attn: Robert Bempohl
1220 Augusta Drive, Suite 600
Houston, TX 77057
Email: robert.bempohl@crowncastle.com

Subject: Contract 28FY16 – E-Rate Internet Access

Dear Mr. Bempohl:

On June 30, 2023, the above cited Contract between your firm and Arlington County School Board, hereafter referred to as APS, will expire. In as much as your firm's performance under the present Contract is satisfactory, attached is Amendment No.7 for a one (1) year renewal of the Contract at existing prices or discounts. The renewal shall be effective from July 1, 2023 and shall remain valid through June 30, 2024. This Amendment constitutes the fourth of five (5) optional renewals with one (1) renewal option remaining.

Amendment No. 7 also modifies Exhibit C, Fees for Services to Contract 28FY16 by:

Service Requested 1

- Extending the expiration of Service Requested 1 from June 30, 2022, to June 30, 2024.
- Adding a double (**) asterisk to the title of Service Requested 1 and a single (*) asterisk to the monthly recurring cost for Service Requested 1.

Service Requested 2

- Extending through the expiration of Service Requested 2 from June 30, 2022, to June 30, 2024.
- Adding a single asterisk (*) to the Monthly recurring cost for Service Requested 2.

Service Requested 3

- Deleting the current Service Requested 3 Internet Services and replaced with revised Service Requested 3 Internet Services.
- Revising the period of Service Requested 3 by deleting July 1, 2021, through June 30, 2022, and replacing with April 5, 2021 through June 30, 2024.
- Adding a double (**) asterisk to the title of Service Requested 3 and a single (*) asterisk to the Monthly recurring cost for Service Requested 3.

Service Requested 4

- Deleting the current Service Requested 4 Move a location of CID 103749DF ARTNVACY and replacing with the revised Service Requested 4 DARK FIBER CONNECTIVITY

All other terms and conditions shall remain unchanged. You are requested to provide an updated Certificate of Insurance.

Sincerely,

Hamed Hameedi

Hamed Hameedi
Senior Procurement Specialist/Procurement Office
Direct: (703) 228-7643
Email: hamed.hameedi@apsva.us



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Amendment No. 7

SUBJECT: E-Rate Internet Access - Contract 28FY16 Amendment No.7

Contractor:

Crown Castle Fiber LLC
1220 Augusta Drive, Suite 600
Houston, TX 77057
robert.bermpohl@crowncastle.com

Contract:

28FY16

By mutual agreement, Contract No. 28FY16 is hereby renewed for one (1) year at existing prices or discounts. The renewal shall be effective from July 1, 2023, and shall remain valid through June 30, 2024. This Amendment constitutes the fourth of five (5) optional renewals with one (1) renewal option remaining.

Amendment No. 7 also modifies Exhibit C, Fees for Services to Contract 28FY16 by:

Service Requested 1

- Extending the expiration of Service Requested 1 from June 30, 2022, to June 30, 2024
- Adding a double (**) asterisk to the title of Service Requested 1 and a single (*) asterisk to the Monthly recurring cost for Service Requested 1.

Service Requested 2

- Extending through the expiration of Service Requested 2 from June 30, 2022, to June 30, 2024
- Adding a single asterisk (*) to the Monthly recurring cost for Service Requested 2.

Service Requested 3

- Deleting the current Service Requested 3 Internet Services and replaced with revised Service Requested 3 Internet Services
- Revising the period of Service Requested 3 by deleting July 1, 2021, through June 30, 2022, and replacing with April 5, 2021 through June 30, 2024
- Adding a double (**) asterisk to the title of Service Requested 3 and a single (*) asterisk to the Monthly recurring cost for Service Requested 3.

Service Requested 4

- Deleting the current Service Requested 4 Move a location of CID 103749DF ARTNVACY and replacing with the revised Service Requested 4 DARK FIBER CONNECTIVITY

All other terms and conditions shall remain unchanged. You are requested to provide an updated Certificate of Insurance.

A revised Exhibit C - Fees for Services is attached with the changes reflected in **red** for additions and in **black** for deletions. An Appendix to Exhibit C – Fees for Services is provided with all changes accepted.

ARLINGTON PUBLIC SCHOOLS

Crown Castle Fiber, LLC

Authorized Signature: *David J. Webb*
Printed Name and Title: David J. Webb, C.P.M.
Procurement Agent
Date: February 16, 2023

Authorized Signature: *Tara Johns*
Printed Name and Title: Tara Johns, Attorney
Date: February 15, 2023

Exhibit C

Fees for Services (Revised Amendment No. 7)

FEES FOR CONTRACT #28FY16 – E-RATE INTERNET ACCESS SERVICES

Name: Bob BERPPOHL

Address: 1220 Augusta Drive, Suite 600, Houston TX 77057

Phone: 703-434-8439

Facsimile: 703-434-8510

SERVICE REQUESTED	Monthly recurring cost for right of use for each site connection: From Date of APS Acceptance through June 30, 2022 2024*	Initialization Cost	Initialization: Number of Business Days Following Receipt of Purchase Order	
<u>1. FIBER OPTIC CONNECTIVITY**</u>				
1301 N. Stafford, 2 nd Floor, Arlington, VA 22201 ->Equinix @ Filigree	\$2,400.00*	\$0.00	Estimated 75	
2770 S. Taylor St., Arlington, VA 22206 ->Equinix @ Filigree	3,260.00*	\$0.00	Estimated 75	
SERVICE REQUESTED	Monthly recurring cost From Date of APS Acceptance through June 30, 2022 2024	Initialization Cost	Initialization: Number of Business Days Following Receipt of Purchase Order	
<u>2. CO-LOCATION SERVICES</u>	\$1,806.00*	\$0.00	Estimated 75	
SERVICE REQUESTED	Monthly recurring cost for 10GB /Tier – 1 from Date of APS Acceptance through June 30, 2021*	Initialization Cost	Initialization: Number of Business Days Following Receipt of Purchase Order	
<u>3. INTERNET SERVICES*</u> Per Scope of Services	\$18,819.00	\$0.00	Estimated 75	
SERVICE REQUESTED	Monthly recurring cost for 40GB /Tier – 1 from July 1, 2021 through June 30, 2022 April 5, 2021 through June 30, 2024	Initialization Cost	Initialization: Number of Business Days Following Receipt of Purchase Order	
<u>3a. INTERNET SERVICES**</u> Per Scope of Services	\$24,000*	\$0.00	Estimated 75	

SERVICE REQUESTED	One-time cost for 10GB/Tier July 1, 2019 through June 30, 2020			
4. Move a location of CID 103749 DF ARTINVACY From 1426 N. Quincy St., Arlington VA 22201 to Washington Liberty and Lee HS 1301 N. Stafford, 2 nd Floor, Arlington VA 22201.	\$19,250.00			
SERVICE REQUESTED	Monthly recurring cost shall commence on the From Date of APS Acceptance and shall expire on the last day of the thirty sixth (36) month following the Date of Acceptance by APS	Initialization Cost	Initialization: Number of Business Days Following Receipt of Purchase Order	
4. DARK FIBER CONNECTIVITY 4 strands, services at 4420 N. Fairfax. From 4420 N Fairfax Dr, 1st Floor, 102, Arlington, VA 22207 to Manhole N Courthouse Rd & Wilson Blvd, Arlington, VA 22201	\$3,400.00	\$0.00	Estimated 60	

** Crown Castle is including the three (3) Equinix Cross-Connects (1 for each dark fiber connection and 1 for the internet at Equinix Ashburn). APS will incur a \$332.00 monthly recurring charge for any future applications requiring Cross-Connects at Equinix Ashburn.

* Monthly recurring cost is to include all applicable fees, taxes, charges, etc.

Exhibit C

Fees for Services (Revised Amendment No. 7)

FEEs FOR CONTRACT #28FY16 – E-RATE INTERNET ACCESS SERVICES

Name: Bob Berrmpohl

Address: 1220 Augusta Drive, Suite 600, Houston TX 77057

Phone: 703-434-8439

Facsimile: 703-434-8510

SERVICE REQUESTED	Monthly recurring cost for right of use for each site connection: From Date of APS Acceptance through June 30, 2024	Initialization Cost	Initialization: Number of Business Days Following Receipt of Purchase Order
<u>1. FIBER OPTIC CONNECTIVITY**</u>			
1301 N. Stafford, 2 nd Floor, Arlington, VA 22201 ->Equinix @ Filigree	\$2,400.00*	\$0.00	Estimated 75
2770 S. Taylor St., Arlington, VA 22206 ->Equinix @ Filigree	3,260.00*	\$0.00	Estimated 75
SERVICE REQUESTED	Monthly recurring cost from Date of APS Acceptance through June 30, 2024	Initialization Cost	Initialization: Number of Business Days Following Receipt of Purchase Order
<u>2. CO-LOCATION SERVICES</u>			
	\$1,806.00*	\$0.00	Estimated 75
SERVICE REQUESTED	Monthly recurring cost for 40GB /Tier – 1 from April 5, 2021, through June 30, 2024	Initialization Cost	Initialization: Number of Business Days Following Receipt of Purchase Order
<u>3. INTERNET SERVICES**</u> Per Scope of Services	\$24,000*	\$0.00	Estimated 75

Appendix No.1

SERVICE REQUESTED	Monthly recurring cost shall commence on the From Date of APS Acceptance and shall expire on the last day of the thirty sixth (36) month following the Date of Acceptance by APS	Initialization Cost	Initialization: Number of Business Days Following Receipt of Purchase Order
4. DARK FIBER CONNECTIVITY 4 strands, services at 4420 N. Fairfax. From 4420 N Fairfax Dr, 1st Floor, 102, Arlington, VA 22207 to Manhole N Courthouse Rd & Wilson Blvd, Arlington, VA 22201	\$3,400.00	\$0.00	Estimated 60

** Crown Castle is including the three (3) Equinix Cross-Connects (1 for each dark fiber connection and 1 for the internet at Equinix Ashburn). APS will incur a \$332.00 monthly recurring charge for any future applications requiring Cross-Connects at Equinix Ashburn.

* Monthly recurring cost is to include all applicable fees, taxes, charges, etc.