



Arlington Public Schools

Procurement Office
2110 Washington Blvd., Arlington, VA 22204 • Phone: (703) 228-6123 • Fax: (703) 841-0681
www.apsva.us

December 1, 2021

Via Email

KBI Music Shoppe, LLC
Attn: Ricia King
4950 Southpoint Drive
Fredericksburg, VA 22407
kbimusicshoppe@gmail.com

Subject: Stringed Musical Instrument Repair Services 19FY21-2 – Contract Amendment No. 1

Dear Ms. King:

Attached is Amendment No. 1 to revise Attachment B – Pricing Schedule, to include an itemized price list of common instrument repairs performed based on the existing hourly rate. Appendix to Attachment B is included with the revisions reflected in red. All other terms and conditions shall remain unchanged.

Please indicate your acceptance by having an officer of your firm sign and return the acceptance portion attached. Upon receipt, this Office will sign and execute the Amendment and return a copy to your office. Your response, to accept or decline, is requested no later than five (5) days from the date of this letter.

Sincerely,

Kimberly Young, CPPB
Senior Procurement Specialist

KY:ky

Enclosure



Arlington Public Schools

Procurement Office
2110 Washington Blvd., Arlington, VA 22204 • Phone: (703) 228-6123 • Fax: (703) 841-0681
www.apsva.us

Amendment No. 1

Subject: Stringed Musical Instrument Repair Services 19FY21-2 – Contract Amendment No. 1

Contractor:
KBI Music Shoppe, LLC
Attn: Ricia King
4950 Southpoint Drive
Fredericksburg, VA 22407
kbimusicshoppe@gmail.com

Contract:
19FY21-2

By mutual agreement, Contract 19FY21-2 is hereby amended to revise Attachment B – Pricing Schedule as reflected herein, to include an itemized price list of instrument repairs performed based on the existing hourly rate. Appendix to Attachment B is included with the revisions reflected in red. All other terms and conditions shall remain unchanged.

Arlington Public Schools

KBI Music Shoppe, LLC

Authorized Signature: David J. Webb
Printed Name: David J. Webb, C.P.M.
Title: Procurement Director / Procurement Agent
Date: December 2, 2021

Authorized Signature: Ricia King
Printed Name: Ricia King
Title: Partner
Date: 12/2/2021

Attachment B

Pricing Schedule (Revised Amendment No. 1)

Category A (Violins, Cellos, Violas, etc.)			
Item #	Description	Hourly Rate	% Discount
1	Instrument Repair	\$40.00	
2	Parts and Materials Discount from MSRP		30%

Itemized price list of common instrument repairs performed based on \$40 per hour labor charge.

Description	Unit of Measure	Violin	Viola	Cello
Clean & Check over	Ea	\$20.00	\$20.00	\$30.00
Bridge Replacement	Ea	\$60.00	\$60.00	\$100.00
Student Bridge Replacement	Ea	\$40.00	\$40.00	\$75.00
Bridge Adjustment	Ea	\$15.00	\$15.00	\$20.00
Sound Post Replacement	Ea	\$25.00	\$25.00	\$35.00
Sound Post Reset	Ea	\$15.00	\$15.00	\$20.00
Saddle Work - repair existing	Ea	\$15.00	\$15.00	\$25.00
Saddle Replacement	Ea	\$20.00	\$20.00	\$35.00
Nut Replacement	Ea	\$40.00	\$40.00	\$75.00
Reset Neck	Ea	\$55.00	\$55.00	\$75.00
Ebony Tailpiece Replace	Ea	\$30.00	\$30.00	\$50.00
Crack Repairs	Ea	\$40.00	\$40.00	\$60.00
Crack Repairs - Complex	Ea	Hourly/Quote	Hourly/Quote	Hourly/Quote
End Button Replacement- Ebony	Ea	\$20.00	\$20.00	
End Button Replacement - Hardwood	Ea	\$20.00	\$20.00	
End Pin Replacement	Ea			\$45.00
Fingerboard Reglue	Ea	\$25.00	\$25.00	\$35.00
Fingerboard Replacement	Ea	\$75.00	\$75.00	\$100.00
Ebony Peg Replacement	Ea	\$80.00	\$80.00	\$80.00
Peg Replacement	Ea	\$20.00	\$20.00	\$25.00
Chin Rest Replacement	Ea	\$30.00	\$30.00	
Full String Replacement*	Ea	\$20.00	\$20.00	\$30.00
Single String Replacement*	Ea	\$5.00	\$5.00	\$7.50
Bow Rehair/Replace - Student Level	Ea	\$50.00	\$55.00	\$60.00

*Strings not included in the cost but covered under Parts and Materials Discount from MSRP.

End of Pricing Schedule

Contract 19FY21-2
Amendment No. 1

Appendix to Attachment B

Pricing Schedule (Revised Amendment No. 1)

Category A (Violins, Cellos, Violas, etc.)			
Item #	Description	Hourly Rate	% Discount
1	Instrument Repair	\$40.00	
2	Parts and Materials Discount from MSRP		30%

Itemized price list of common tasks performed based on \$40 per hour labor charge.

Description	Unit of Measure	Violin	Viola	Cello
Clean & Check over	Ea	\$20.00	\$20.00	\$30.00
Bridge Replacement	Ea	\$60.00	\$60.00	\$100.00
Student Bridge Replacement	Ea	\$40.00	\$40.00	\$75.00
Bridge Adjustment	Ea	\$15.00	\$15.00	\$20.00
Sound Post Replacement	Ea	\$25.00	\$25.00	\$35.00
Sound Post Reset	Ea	\$15.00	\$15.00	\$20.00
Saddle Work - repair existing	Ea	\$15.00	\$15.00	\$25.00
Saddle Replacement	Ea	\$20.00	\$20.00	\$35.00
Nut Replacement	Ea	\$40.00	\$40.00	\$75.00
Reset Neck	Ea	\$55.00	\$55.00	\$75.00
Ebony Tailpiece Replace	Ea	\$30.00	\$30.00	\$50.00
Crack Repairs	Ea	\$40.00	\$40.00	\$60.00
Crack Repairs - Complex	Ea	Hourly/Quote	Hourly/Quote	Hourly/Quote
End Button Replacement- Ebony	Ea	\$20.00	\$20.00	
End Button Replacement - Hardwood	Ea	\$20.00	\$20.00	
End Pin Replacement	Ea			\$45.00
Fingerboard Reglue	Ea	\$25.00	\$25.00	\$35.00
Fingerboard Replacement	Ea	\$75.00	\$75.00	\$100.00
Ebony Peg Replacement	Ea	\$80.00	\$80.00	\$80.00
Peg Replacement	Ea	\$20.00	\$20.00	\$25.00
Chin Rest Replacement	Ea	\$30.00	\$30.00	
Full String Replacement*	Ea	\$20.00	\$20.00	\$30.00
Single String Replacement*	Ea	\$5.00	\$5.00	\$7.50
Bow Rehair/Replace - Student Level	Ea	\$50.00	\$55.00	\$60.00

*Strings not included in the cost but covered under Parts and Materials Discount from MSRP.

End of Appendix to Attachment B