



## Arlington Public Schools

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Procurement Office  
2110 Washington Blvd., Arlington, VA 22204 • Phone: (703) 228-6123 • Fax: (703) 841-0681  
[www.apsva.us](http://www.apsva.us)

May 19, 2020

**Via Email**

NoRedInk Corp.  
Attn: Nick Giammaria  
350 Brannan Street  
San Francisco, CA 94107  
[Nick.giammaria@noredink.com](mailto:Nick.giammaria@noredink.com)

Subject: Adaptive Web-based Grammar and Writing Program Services – 05FY17 – Contract  
Amendment No. 2

Dear Mr. Giammaria:

On August 30, 2021, the above cited Contract between your firm and Arlington Public Schools will expire. Attached is Amendment No. 2 to revise the expiration date to August 31, 2021, at (1) year at existing prices or discounts for the quantities reflected on the attached NoRedInk Order Form. This Amendment is consistent with the first of two (2) optional renewals with one (1) renewal option remaining. All other terms and conditions shall remain unchanged. Please provide an updated Certificate of Insurance for NoRedInk to my attention via email at [Joshua.makely@apsva.us](mailto:Joshua.makely@apsva.us).

Sincerely,

Joshua A. Makely, CPPO, CPPB  
Assistant Director of Procurement

JAM:jam

Enclosure



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### Amendment No. 2

**Subject:** Adaptive Web-based Grammar and Writing Program Services – 05FY17 – Contract Amendment No. 2

**Contractor:**  
NoRedInk Corp  
Attn: Nick Giammaria  
350 Brannan Street  
San Francisco, CA 94107  
[Nick.giammaria@noredink.com](mailto:Nick.giammaria@noredink.com)

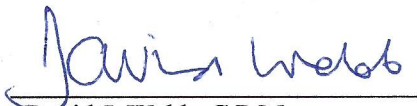
**Contract:**  
05FY17

Contract No. 05FY17 is hereby extended from August 30, 2021 to August 31, 2021, at the existing prices or discounts for the quantities reflected on the attached NoRedInk Order Form. This Amendment is consistent with the first of two (2) optional renewals with one (1) renewal option remaining.

All other terms and conditions shall remain unchanged.

### Arlington Public Schools

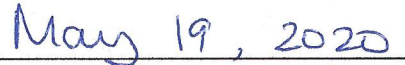
Authorized  
Signature:



Printed Name  
and Title:

David J. Webb, C.P.M.  
Procurement Director /  
Procurement Agent

Date:



Contract 05FY17  
Amendment No. 2



**Customer name:** Arlington Public Schools

**Primary contact name:**  
Sarah Congable

**Primary contact email:**  
sarah.congable@apsva.us

**Billing address:**  
2110 Washington Blvd  
ARLINGTON, Virginia 22204  
United States

**Billing Email**

**Service start date:**  
09/01/2020

**Service end date:**  
08/31/2021

**Will a PO be required?**



**SUMMARY**

PRODUCT	DESCRIPTION	SALES PRICE	QTY	TOTAL PRICE
<b>Onsite Training</b>	Onsite training for up to 30 teachers.	\$3,500.00	1	\$3,500.00
<b>NoRedInk Premium</b>	NoRedInk Premium for all students at 11 campuses, including access to the entire writing platform, plus virtual, self-guided PD for all teachers.	\$7,100.00	11	\$78,100.00
<b>TOTAL:</b>				\$81,600.00

Please sign and return to: [nick.giammaria@noredink.com](mailto:nick.giammaria@noredink.com)

**Contract terms:** This Order Form incorporates and is subject to the August 25, 2017 Agreement #05FY17 by and between Arlington Public Schools and NoRedInk Corp. ("NoRedInk").



NoRedInk Corp. Signature	Arlington Public Schools Signature
<b>Signature:</b> 	<b>Signature:</b> 
<b>Name:</b> Connor Ashenbrucker	<b>Name:</b> David J. Webb, C.P.M.
<b>Title:</b> Head of Customer Success	<b>Title:</b> Procurement Director / Procurement Agent
<b>Date:</b> 5/18/2020	<b>Email:</b> david.webb@apsva.us
	<b>Date:</b> <u>May 19, 2020</u>