



**Arlington Public Schools
Purchasing Office**

NOTICE OF ADDENDUM 2

Issued on February 15, 2018

TITLE: Solar Photovoltaic Rooftop System Installation and Sale of Generated Electricity

RFP NO.: 01FY18

PROPOSAL DUE DATE Prior to 2:00 P. M., (Local Prevailing Time) on March 19, 2018

The following changes are made to this RFP:

II. INTRODUCTION TO RFP 01FY18

Remove: (Found on page 14 of 113):

C. MINIMUM QUALIFICATIONS/EXPERIENCE

1. Offeror must have been the general or prime contractor for, and completed, the installation of, no less than five (5) SPRS. Each previous project identified must have had a capacity within +/- 50% of the total capacity of all five (5) Facilities included in this RFP. Solely by way of example, if the total capacity for all five (5) Facilities which are the subject of this solicitation were 3 MW, then each prior project must have had a capacity of at least 1.5 MW and no greater than 4.5 MW.
2. Offeror must have been or be engaged in the operation and maintenance of no less than five (5) SPRS, each capable of producing a minimum of 0.5 megawatts of electrical power and selling this electric power, in whole or in part, to the owner of the building or facility, or others as agreed by the owner, on which the SPRS is installed.
3. The Offeror must submit examples of any past experience delivering solar generation PPAs within the North Carolina, Virginia, Maryland, and Washington D.C. region.
4. Offeror must satisfy all applicable requirements set forth in the Request for Proposals Title Pages for qualification to do business in Virginia and for a Class A Virginia Contractor's License and ELE specialty designation.

Replace with:

C. MINIMUM QUALIFICATIONS/EXPERIENCE

1. Offeror must have been the general or prime contractor for, and completed, the installation of, no less than five (5) SPRS ground mount/rooftop systems. A minimum of three (3) of the five (5) projects must have been for the installation of rooftop systems. Each previous project identified must have had a capacity within +/- 50% of the total capacity of all five (5) Facilities included in this RFP. Solely by way of example, if the total capacity for all five (5) Facilities which are the subject of this solicitation were 3 MW, then each prior project must have had a capacity of at least 1.5 MW and no greater than 4.5 MW.
2. Offeror must have been or be engaged in the operation and maintenance of no less than five (5) SPRS ground mount/rooftop systems, each capable of producing a minimum of 0.5 megawatts of electrical power and selling this electric power, in whole or in part, to the owner of the building or facility, or others as agreed by the owner, on which the ground mount/rooftop systems is installed. A minimum of three (3) of the five (5) projects must have been for the operation and maintenance of rooftop systems
3. The Offeror must submit examples of any past experience delivering solar generation PPAs within North Carolina, Virginia, Maryland, and Washington D.C. region, Delaware, Illinois, Indiana, Kentucky, Maryland, Michigan, New Jersey, North Carolina, Ohio, Pennsylvania, Tennessee, Virginia, West Virginia and the District of Columbia.
4. Offeror must satisfy all applicable requirements set forth in the Request for Proposals Title Pages for qualification to do business in Virginia and for a Class A Virginia Contractor's License and ELE specialty designation.

V. CONCEPTUAL STAGE PROPOSAL REQUIREMENTS

Remove (found on pages 27-28 of 113)

TAB 5: Financing and Cost Information: The following information shall be included in Tab 5:

1. Provide all information required by Section III.D not identified below.
2. Fully set forth the details of the proposed Project Financing as required in Section III.D.
3. Provide a preliminary estimate and estimating methodology of the cost of the work by phase, segment, or both.
4. Complete and include Appendix F.
5. Price will be considered in evaluating Conceptual Proposals, but may not be the controlling factor. Pricing shall be provided on a per kWh of electricity provided and shall not provide for any additional charges to APS other than for any increase in the rate which may result from election by APS of any Optional Item. Pricing shall be set forth at a constant rate over the term of the Comprehensive Agreement. The Conceptual Proposal may, but is not required to, also include a pricing alternative based on rate increases over

the term of the Comprehensive Agreement. Pricing of Optional Items shall be provided but shall not be included in the Total Price of Electricity Provided. Pricing shall be provided in the form set forth on Appendix F, for which all information requested therein shall be provided.

6. Provide a plan for the development, financing, and operation (as applicable) of the Proposed Project showing the anticipated schedule on which funds will be required. Describe the anticipated costs of and proposed sources and uses for such funds including any anticipated debt service costs. The operational plan (if applicable) should include appropriate staffing levels and associated costs. Include supporting due diligence studies, analyses, or reports such as but not limited to feasibility studies. Include a list and discussion of assumptions underlying all major elements of the plan. Assumptions should include all significant fees associated with financing given the recommended financing approach. In addition, complete disclosure of interest rate assumptions should be included.
7. Identify the proposed risk factors and methods for dealing with these factors.
8. Identify any local, state, or federal resources that the Offeror contemplates requesting for the Proposed Project. Describe the total commitment, if any, expected from governmental sources and the timing of any anticipated commitment. Such disclosure should include any direct or indirect guarantees or pledges of APS' credit or revenue.
9. Identify the amounts and the terms and conditions for any revenue sources.
10. Identify any aspect of the Project that could disqualify the Project from obtaining tax-exempt financing.

Replace with:

TAB 5: Financing and Cost Information: The following information shall be included in Tab 5:

1. Provide all information required by Section III.D not identified below.
2. Fully set forth the details of the proposed Project Financing as required in Section III.D.
3. Provide a preliminary estimate and estimating methodology of the cost of the work ~~by phase, segment or both~~ for each Facility. The total cost estimate for the Comprehensive Agreement will be the sum of the individual Facility cost estimates.
4. Complete and include Appendix F.
5. Price will be considered in evaluating Conceptual Proposals, but may not be the controlling factor. Pricing shall be provided on a per kWh of electricity provided and shall not provide for any additional charges to APS other than for any increase in the rate

which may result from election by APS of any Optional Item. Pricing shall be set forth at a constant rate over the term of the Comprehensive Agreement. The Conceptual Proposal may, but is not required to, also include a pricing alternative based on rate increases over the term of the Comprehensive Agreement. Pricing of Optional Items shall be provided but shall not be included in the Total Price of Electricity Provided. Pricing shall be provided in the form set forth on Appendix F, for which all information requested therein shall be provided.

6. Provide a plan for the development, financing, and operation (as applicable) of the Proposed Project showing the anticipated schedule on which funds will be required. Describe the anticipated costs of and proposed sources and uses for such funds including any anticipated debt service costs. The operational plan (if applicable) should include appropriate staffing levels and associated costs. Include supporting due diligence studies, analyses, or reports such as but not limited to feasibility studies. Include a list and discussion of assumptions underlying all major elements of the plan. Assumptions should include all significant fees associated with financing given the recommended financing approach. In addition, complete disclosure of interest rate assumptions should be included.
7. Identify the proposed risk factors and methods for dealing with these factors.
8. Identify any local, state, or federal resources that the Offeror contemplates requesting for the Proposed Project. Describe the total commitment, if any, expected from governmental sources and the timing of any anticipated commitment. Such disclosure should include any direct or indirect guarantees or pledges of APS' credit or revenue.
9. Identify the amounts and the terms and conditions for any revenue sources.
10. Identify any aspect of the Project that could disqualify the Project from obtaining tax-exempt financing.

STANDARD PERFORMANCE BOND

Insert at: XXII. Appendix N. Find attached.

XIII. APPENDIX F. PRICING

Remove: Page 42 of 113:

Replace with: Revised Page 42 of 113. Find attached.

XV. APPENDIX H. FORM COMPREHENSIVE AGREEMENT

Remove: (found at Page 97 of 113)

ARTICLE 27: PERFORMANCE BOND

27.1. The Contractor shall execute and deliver to the Owner a Performance Bond on the forms provided in the Contract Documents in an amount equal to [insert construction cost estimate from Proposal]. The Performance Bond shall be executed by a solvent and responsible surety company licensed to conduct business in the Commonwealth of Virginia, named in the current United States Treasury Department’s latest Circular 570 and acceptable to the Owner. The Bond shall be issued and countersigned by a local authorized representative of such surety company who maintains a resident place of business in the Commonwealth of Virginia, regularly commissioned and licensed in the Commonwealth and producing satisfactory evidence of the authority of the person or persons executing the bonds to execute them on behalf of the Surety. The Performance Bond shall serve as security for the faithful performance of the design and installation requirements of this Contract. The premiums on the Performance Bond shall be paid by the Contractor and shall be included in the power rates as established in this Contract and any Leases.

Replace with:

27.1. The Contractor shall execute and deliver to the Owner a Performance Bond on the forms provided in the Contract Documents in an amount equal to [insert the sum of the individual Facility construction cost estimates from Proposal, Tab 5, Item 3]. The Performance Bond shall be executed by a solvent and responsible surety company licensed to conduct business in the Commonwealth of Virginia, named in the current United States Treasury Department’s latest Circular 570 and acceptable to the Owner. The Bond shall be issued and countersigned by a local authorized representative of such surety company who maintains a resident place of business in the Commonwealth of Virginia, regularly commissioned and licensed in the Commonwealth and producing satisfactory evidence of the authority of the person or persons executing the bonds to execute them on behalf of the Surety. The Performance Bond shall serve as security for the faithful performance of the design and installation requirements of this Contract. The premiums on the Performance Bond shall be paid by the Contractor and shall be included in the power rates as established in this Contract and any Leases.

This Addendum No. 2 must be signed, dated and received in the Purchasing Office prior to the date and time stated above “OR” acknowledgment of receipt of this Addendum may be noted on the Request for Proposals - Title Page - 3.

NAME OF OFFEROR: _____

ADDRESS: _____

SIGNATURE: _____ **DATE:** _____

ISSUED BY:

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