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**Arlington Public Schools  
Purchasing Office**

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**NOTICE OF ADDENDUM NO. 2**

**Issued on January 23, 2017**

**TITLE:** **JOB ORDER CONTRACTING, MECHANICAL SERVICES**

**ITB NO.:** **41FY17**

**ITB ISSUE DATE:** **JANUARY 4, 2017**

**BID OPENING DATE  
AND TIME:** **FEBRUARY 14, 2017 PRIOR TO 2:00 P. M., (LOCAL PREVAILING TIME)**  
**changed from JANUARY 25, 2017**

Change to the ITB requirement:

**Self Performance:** This shall be calculated as the percentage of total hours worked by the Contractor's tradespeople as measured through the working foreperson level.  
APS is requiring 10% for General Construction (ITB 35FY17) and 75% for the Mechanical Services (ITB 41FY17).

Attachment A – Filled in Sign in Sheet

**QUESTIONS AND ANSWERS FOR CLARIFICATION:**

- Q.1.** Non Pre Priced items, how are they handled?  
**A.1.** This will be addressed in the JOC Supplemental Conditions, once they have been approved. Will be issued as Addendum #3.
- Q.2.** Will contractors be rotated?  
**A.2.** Each contractor awarded a contract under this ITB will be given work as projects come up in the order of lowest to highest bid.
- Q.3.** If permits are required how is the contractor to charge for that?  
**A.3.** See General Conditions 5.3A. for complete explanation.
- Q.4.** Is this APS first JOC?  
**A.4.** First stand alone contract for APS.
- Q.5.** Is it up to the General to specify quantity? Is it competed within the three?  
**A.5.** Up to the GC to specify quantity but Gordian will do a review, and no the projects will not be competed between the GCs

- Q.6.** Would there be back and forth questions after proposal submitted for a project?  
**A.6.** Yes there would be time for discussion.
- Q.7.** Factor for engineering?  
**A.7.** The CTC has a line item for engineering cost. Your normal factor would be applied to that cost.
- Q.8.** Can more than one superintendent or project manager be submitted with ITB?  
**A.8.** Yes but if it changes during the contract period it would be addressed at that time. All superintendents or project managers must meet the minimum qualifications in the ITB.
- Q.9.** How soon for award?  
**A.9.** As soon as possible, hopefully prior to end of April.
- Q.10.** Are there approved subs for APS?  
**A.10.** No. Submit a sub list for each project as necessary and that will be approved for that project.
- Q.11.** Response time to submit a proposal for a project?  
**A.11.** Two – four weeks, site visit should be sit up with in one week of request.
- Q.12.** Will PM services be part of this contract?  
**A.12.** No, only replacement, repairs.
- Q.13.** Will GC award need to have mechanical included?  
**A.13.** Some projects will include mechanical within a larger project but if the project is purely mechanical then the Mechanical Services JOC would be used.
- Q.14.** If the job is given to a Mechanical what about the other services involved in a project?  
**A.14.** The Mechanical JOC will be responsible for anything related to that project.
- Q.15.** Is there a minimum size, dollar amount for a project?  
**A.15.** No and no one project will be over \$500,000.00
- Q.16.** Will these contracts be used in emergencies?  
**A.16.** Yes that could be a use for these contracts.
- Q.17.** What is the maximum amount of a project?  
**A.17.** \$500,000. This is dictated by the Code of Virginia.
- Q.18.** There is a statement of contracts being a Minimum of \$25,000.  
**A.18.** It is the intent of APS to utilize all contractors that are awarded under this ITB and the dollar limit per term is \$5,000,000., per contractor
- Q.19.** What is the projected project amount?  
**A.19.** \$500,000 per project, 5M per term of contract are the amounts per the Code, there is no guarantee of work under these contracts but APS has used these types contracts in the past.
- Q.20.** How will you select the awardees and who gets what project?  
**A.20.** Selection of Contractor, lowest over all would be awarded first then the second lowest would be awarded the second project and so on, looking to maximize the pool of contractors on a regular basis.
- Q.21.** How many will be selected?  
**A.21.** The number will be determined on the factors submitted and the budget for these projects. Intent is to award multiple contracts.
- Q.22.** Estimated annual value?  
**A.22.** \$8M – 10M but that does not include emergencies
- Q.23.** Based on price for award or other factors?  
**A.23.** Looking at Appendix A as well and will be checking references that are being requested.

- Q.24.** How does this relate to the one that Arlington County just awarded?  
**A.24.** We are a separate entity and do not assume that the same documentation is being used, be sure to follow the ITB closely and it is the Vendor's responsibility to respond accordingly.
- Q.25.** What specific sections are to be submitted including amendment and attachments?  
**A.25.** Bid Form with Appendix A completed.
- Q.26.** How is the contractor supposed to designate on his bid if he is bidding as a GC or as a Mechanical?  
**A.26.** There are two separate bid numbers, 35FY17 for General Construction and 41FY17 Mechanical. Submit for both by submitting separate packages, one for each. Or submit for one or the other.
- Q.27.** Can we be provided a list of all contractors that attended the mandatory Pre bid.  
**A.27.** See attachment to this addendum.
- Q.28.** Can a contractor bid on both GC and Mechanical?  
**A.28.** Yes
- Q.29.** Since the contractors are unaware of what projects may be done under this award do we still need to submit subs?  
**A.29.** Yes please submit a list of those that you would normally work with.
- Q.30.** Since projects are normally \$350,000 or below would APS be willing to lower the requirement for projects of \$350,000?  
**A.30.** No. Some of the jobs will certainly be above \$350,000 and more often over \$250,000 so that requirement remains.
- Q.31.** How many copies need to be submitted?  
**A.31.** Two (2) complete sets of Bid Form and Appendix A.

**This Addendum #2 for ITB 41FY17 – JOB ORDER CONTRACTING, MECHANICAL SERVICES, must be signed, dated and received in the Purchasing Office prior to the date and time stated above “OR” acknowledgment of receipt of this addendum may be noted on the ITB. (See Page 00 4100-3)**




**ISSUED BY:**

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**Assistant Director of Purchasing**  
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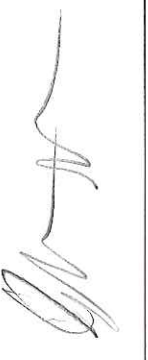

**MANDATORY CONFERENCE ATTENDANCE RECORD**







**ITB#35FY17 & ITB#41FY17:** Invitation to Bid for Job Order Contracting, General Construction Services and Mechanical Services



**OPEN DATE & TIME:** January 25, 2017, @ 2:00 P.M. (Local Prevailing Time)







COMPANY	PRINT NAME	SIGNATURE
Carrete Construction Co. LLC	Name: Dolores Rojas E-MAIL ADDRESS: D.Rojas@Carreteconstruction.com PHONE NUMBER: 301 377 9285	
MCA Construction	Name: Michael Cornish E-MAIL ADDRESS: Mcornish@mcac-construction.com PHONE NUMBER: 703 823 4330	
Shapiro and Doern	Name: Rick Frank E-MAIL ADDRESS: RFRANK@ShapiroandDoern.com PHONE NUMBER: 301-315-6260	

240-778-2169






COMPANY	PRINT NAME	SIGNATURE
<p>MCW Build, Inc Matt Byrne</p>	<p>Name: E-MAIL ADDRESS: matt.byrne@mcwbuild.com PHONE NUMBER: 202-304-8100</p>	
<p>Clower Service Inc</p>	<p>Name: E-MAIL ADDRESS: Dan@clowersco.com PHONE NUMBER: (703) 352-2701</p>	
<p>Clower Services Plumbing &amp; Mech,</p>	<p>Name: Dan McGuire E-MAIL ADDRESS: dan@clowersco.com PHONE NUMBER: 703-926-5273</p>	
<p>HITT Contracting</p>	<p>Name: Sharon Marie E-MAIL ADDRESS: sharon@hitt-gc.com PHONE NUMBER: 703-485-6911</p>	
	<p>Name: E-MAIL ADDRESS: PHONE NUMBER:</p>	
	<p>Name: E-MAIL ADDRESS: PHONE NUMBER:</p>	

COMPANY	PRINT NAME	SIGNATURE
Paschen Johnson Joint Venture	Name: Bin Roach E-MAIL ADDRESS: wroach@fpaschen.com PHONE NUMBER: (850) 395-0672	
Juniper Construction	Name: Josh Howe E-MAIL ADDRESS: joshua.howe@junipercon.com PHONE NUMBER: 703-370-5081	
ASTURIAN GROUP, INC	Name: MARELYN M. LEE JR E-MAIL ADDRESS: MLEE@ASTURIANGROUP.COM PHONE NUMBER: (202) 760-0792	
Hurley Company	Name: Patrick Hurley Jr. E-MAIL ADDRESS: plh@hurleyco.com PHONE NUMBER: (301) 779-4557 / (410) 417-7060	
Keller Brothers INC.	Name: <del>Patrick</del> KATE SMITH E-MAIL ADDRESS: DANIEL@KELLERBROTHERS.COM PHONE NUMBER: 301-603-9300	
M&S ENTERPRISES, INC OF VA.	Name: JUAN DOMINGUEZ E-MAIL ADDRESS: JUAN@MSEGC.COM PHONE NUMBER: 301-205-0201	

COMPANY	PRINT NAME	SIGNATURE
PBS Contracting Inc	Name: Bonnie Schmidt E-MAIL ADDRESS: Bonnie.Schmidt@ PBS Contracting.com PHONE NUMBER: 703-550-2141	
A.L. MILTON INC	Name: JOHN EVANS E-MAIL ADDRESS: Jone@ALMILTON.COM PHONE NUMBER: 301 336-2700	
	Name: E-MAIL ADDRESS: PHONE NUMBER:	
	Name: E-MAIL ADDRESS: PHONE NUMBER:	
	Name: E-MAIL ADDRESS: PHONE NUMBER:	
	Name: E-MAIL ADDRESS: PHONE NUMBER:	

COMPANY	PRINT NAME	SIGNATURE
Scheibel Construction	Name: Bill Varmon E-MAIL ADDRESS: Jthompson@ScheibelConstruction.com PHONE NUMBER: 301-855-7900	
F.H. Paschen	Name: Leo Wright E-MAIL ADDRESS: LWRIGHT@FHASCHEIN.COM PHONE NUMBER: 773-444-3474	
Brown and Root LLC	Name: Lloyd Stagg E-MAIL ADDRESS: lloyd.stagg@brownandroot.com PHONE NUMBER: 240-993-6951	
Tito Contractors, Inc	Name: Manuel Alarcon E-MAIL ADDRESS: Malarcon@TitoContractors.com PHONE NUMBER: 202-291-2255	
Bennett Group	Name: Kolan Bowen E-MAIL ADDRESS: Kbowen@bennettgroupdc.com PHONE NUMBER: 202-215-7307	
HITT Contracting	Name: Mitchell Doss E-MAIL ADDRESS: mdoss@hitt-gc.com PHONE NUMBER: 474-941-6207	



COMPANY	PRINT NAME	SIGNATURE
Protec Construction INC	Name: VIK Singh E-MAIL ADDRESS: VIK@protec-build PHONE NUMBER: 202.232.0080	
GAGHAN MECHANICAL	Name: TIM GAGHAN E-MAIL ADDRESS: TIM@GAGHANMECH.COM PHONE NUMBER: 703 354 2471	
Gaghan Mechanical	Name: Sean Gaghan E-MAIL ADDRESS: Sean@gaghanmech.com PHONE NUMBER: 703-354-2471	
TMG	Name: Jason Lynch + Alan Weiss E-MAIL ADDRESS: jlynch@tmgworld.net PHONE NUMBER: 540-751-3557	
HITT Contracting	Name: Russ McKeown E-MAIL ADDRESS: rmckeown@hitt-gc.com PHONE NUMBER: 301 672-0463	
MARION	Name: Mike Trainor E-MAIL ADDRESS: MTRAINOR@MARIONCONTRACTING.COM PHONE NUMBER: 703-727-8890	